## We Are Now Hiring!

The General Manager is responsible for the overall performance of the business to include establishing operational and budget goals, maintaining financial progress, develop plans, programs and a culture that will ensure compliance with company, state and federal regulatory guidelines and statutes related to the engineering, design and production of aviation/aerospace industry components.

COMPENSATION: \$170,000.00 +/- + BONUS + BENEFITS



## **Requirements:**

- Communicates a clear vision, integrating both short and long-term strategies, generating innovative solutions for existing and new products/processes that support our goal of world-class status and differentiates us from our competitors.
- Creates and implements critical strategies to secure a competitive advantage in business processes/systems, efficient workflow, cycle time reductions, supplier relationships and alliances, quality, and compliance.
- Oversees all business operations to ensure safety, legal, and regulatory compliance as well as production efficiency, quality, service, and the effective management of company resources.
- Guide activities pertinent to quality, schedule reliability, cost and profitability and customer satisfaction with a focus on lean manufacturing and continuous improvement.
- Oversees performance of skilled manufacturing operations such as production, assembly, inspection, etc.
- Manage production operations while developing methods to maximize efficiency and minimize cost.
- Designs and implements sustainable accountability, performance management, process improvement, and quality/safety standards.
- Initiates operational improvements in maintenance, manufacturing, materials, and other areas of the business resulting in greater efficiency and reporting systems.
- Leads identification of opportunities and problem areas for targeted improvement by creating, reviewing and monitoring data or reports that show performance to KPI's. (Safety, quality, waste, and productivity).
- Reviews and understands financial metrics and drivers, key indicators, forecasting, and activity reports to determine progress in attaining objectives.
- Develops short and long-range operating objectives, organizational structure, staffing requirements, and succession plans.
- Analyzes statistical data and makes decisions based on that information.
- Integrates activities between departments to solve problems associated with sustaining product, which includes improvements to existing processes and tooling/equipment, and new technology.
- Interfaces with executive team members to optimize resources from each functional area including safety, finance, product development and engineering to drive results and support the manufacturing strategy.
- Practices all health and safety procedures and makes safety a top priority. Accountable for a clean, safe, environmentally responsible manufacturing operation.
- Achieves maximum levels of productivity, ensuring that the business benefits from the lowest possible cost and best value.

## **Knowledge and Skill Requirements:**

- Bachelor's Degree preferred; Master's degree a plus; or the equivalent of ten years of progressive related experience and/or training; or equivalent combination of education and experience.
- Proven ability to develop and execute action plans that achieve company goals.
- Demonstrate ability to develop, lead and motivate multifunctional teams in a dynamic environment.
- Solid understanding of materials, production, and oversight of all facilities operations.
- Ability to drive and manage your responsibilities with a solutions orientation working style
- Possess excellent project management skills including successful leadership of projects from the planning phase through completion.
- Working knowledge of budgets and capital expenditures.
- Ability to design practical solutions where no precedent may exist.
- Excellent communication skills both verbal and written.
- Strong knowledge of products, processes, and industry in order to make solid

judgments.

**Position Location:** Hartford, CT Telephone: 866-451-4405 Website: www.martins-ig.com



